

**Budget Reductions**  
**Taxpayer Accountability**  
**Spending Restrictions**  
**Efficiency Mandates**  
**Unprecedented Transparency Requirements**



**Federal, State, County and Local  
Government / Agencies**  
The Perfect Place for a Vending Strategy

**Supply**  
**Pro**  
*simplicity that delivers*

From town government and state agencies to the steps of the Capitol everyone in local, state and federal government is feeling the pressure to:

- **Be accountable**
- **Embrace transparency**
- **Show efficiency with taxpayer dollars**

Government funds are being distributed and economic accountability is not a luxury, but a mandate. SupplyPro is the vehicle to support initiatives to control expenses, monitor activity and deliver accountability.

Nearly every facet of government from small agency through congressional office has a need for SupplyPro's Point-of-Use dispensing solutions to bring control and accountability from the office and classroom supply closet to building maintenance to fleet service centers.



**SupplyPro is Ideal for Public Sectors including:**

- **Government Offices / Agencies**
- **Department of Education**
  - Universities
  - School Districts
- **State Vehicle Maintenance**
  - School buses
  - Police/Fire/Rescue
  - Construction
  - Sanitation

**Applications for Varied Agencies include:**

- Office supplies
- Janitorial/ custodial supplies
- Fleet/Vehicle maintenance
- Skilled trades supplies (HVAC, electrical, etc.)
- Contractor supply use
- Asset management (traditional maintenance tools, computers, etc.)
- Management of software files and programs
- Documents
- Artifacts
- Evidence

**Common Public Sector Challenges:**

**Budget accountability**

- Board of Education, Parents, Alumni, Contractors
- Voters, Grant requirements
- Numerous inventory warehouses
- Emergency supplies and distribution costs

**Maintenance**

- Aging buildings and vehicle repairs and upkeep
- Capacity
- New construction

**Logistics**

- Education districts can sprawl as much as 100 + square miles
- Numerous routing vehicles and personnel to pickup and dispatch parts to the "field"

**Numerous stakeholders**

- Teachers, students
- Custodians, engineers, handymen, electricians, mechanics, etc.

**Proven SupplyPro Results:**

**Reduce costs**

- Reduce consumption and spend of materials through control & accountability
- Minimal capital investment while addressing several applications associated with individual trades
- Control and account for contractor spend

**Reduce labor**

- Reduce manpower required to perform and track transactions
- Eliminate manual processes associated with tracking inventory
- Reduce emergency deliveries and over-time associated with opening warehouse after hours

**Visibility**

- Enterprise wide visibility to inventory, consumption and replenishment needs
- Alert notifications for on hand inventory levels
- Automated reporting and auditing for all activity
- Real-time audit reporting from any web-enabled device

**Improve Response Time**

- Reduce the number of delivery route trucks and drivers
- Reduce the frequency in which trades personnel travel to for common use items keep trades people in the field

**Automate replenishment and interface to procurement systems**

- Eliminate data-entry for all transactions performed at the SupplyPro system
- Immediate visibility to on hand inventory and replenishment requirements

## Universal Application: Office, Classroom and Janitorial Supplies

Generally there are two ways that office, classroom and janitorial supplies are managed – an open access buffet or behind a locked door with limited hours of availability. Both cost money!

SupplyPro's Point-of-Use dispensing solutions bring control and accountability to office supplies – from simple supply materials like pencils and paperclips to more expensive or desirable items like batteries and toner cartridges.

Administrators can place the solutions at critical locations to increase employee uptime and access to materials while harnessing the extensive reporting capabilities to finally see where everything is being used and who is using it... for every transaction, 24/7.



### Typical Results from controlling Supplies:

- Average 25-35% net savings
- Average 30-40% gross spend reduction
- Increased cost accounting by department
- Automatic reordering of materials
- 100% compliance with procurement contracts
- Reduced maverick spend
- Increased employee satisfaction and productivity
- Process savings with streamlined restocking of materials

### Applicable SupplyPro Devices

SmartDrawer • SupplyBay • SupplyAgent

## Specialized Application: Vehicle Maintenance and Facilities Management

The maintenance requirements for government facilities and vehicles is extensive... and expensive. Accountability for tool use and materials usage has been virtually impossible for most agencies to manage efficiently.



### Maintenance Materials

- Calibrated tools and instruments
- Hand and power tools
- Tool sets
- Maintenance spares and parts
- Radios
- Laptops
- Keys
- Fixtures and tool holders
- Gauges
- Scanners
- Lanyards
- Respirators
- Specialty tools
- Electrical tools

Implementation of SupplyPro's system to manage such items as power tools, instrumentation and gauges has resulted in dramatically reduced replacement costs and improved time for maintenance turnarounds!

- **Lower tool replacement & repair costs**
  - Stop access to unauthorized departments and 3<sup>rd</sup> party contractors
  - Control tools with take-home appeal
- **Less machine down-time**
  - Immediate access and visibility to tool location
- **Increased compliance levels**
  - Right tool for the job
  - Automated lock-down for inspection
- **Fewer quantities required for maintenance facilities**
  - Controlled access and sharing across shifts drive down number of tools required and available to the facility



### Applicable SupplyPro Devices

SmartDrawer • SupplyLocker • SupplyBay

SmartDrawer



SupplyBay



SupplyLocker



SupplyAgent



## The SupplyPro Solutions

SupplyPro's Point-of-Use Solutions bring control and accountability with tailored devices that can be used separately or combined to bring the most efficient, cost-effective and easy to use solutions to your government office or agency.

### SmartDrawer™

#### A Low-Cost Automated Solution to Control, Track and Manage Inventories and Critical Assets at the Point-of-Use

SmartDrawer technology is extremely versatile and configurable, allowing users to choose the best level of access control and accountability for each application. Compartments can be set for absolute control for single-item dispense and return or high-density part number level management.

For Absolute Control of expensive and critical tools and small parts (electrical components, inserts, etc.), SupplyPro has developed the **SmartDrawer Box Dispenser**.

### SupplyAgent

#### Automated Point-of-Use Cabinet System

SupplyAgent provides compartment-level control and quick access to a wide variety of materials and supplies. It can store a high volume of materials in a very small footprint.

### SupplyBay Plus

#### Absolute Control® in a Rugged, Industrialized Vending System

The most versatile, industrial-grade vending system available. Performance engineered for harsh environments, SupplyBay Plus is designed to handle high-volume throughput and provide trouble-free dispensing for a wide range of industrial tools and supplies.

### SupplyLocker

#### Absolute Control® in a Modular, Industrialized Locker System

SupplyLocker gives you the ability to manage check-out/check-in tooling, loan periods, calibrated instruments, automated lockdown and larger consumable items. Optionally, implement part number-level control to achieve a high-density parts and critical spares management solution.

## Case in Point



The final leg of the office supply delivery chain – from the delivery truck to the purchasing department to the end-user's desktop – is particularly costly and cumbersome.

BF Goodrich Aerostructures Group in Chula Vista, CA has implemented SupplyPro's automated dispensing system to solve the "last-mile dilemma." By installed the Point-of-Use cabinets, they have streamlined operations, reducing costs, lowering consumption, improving the accounting process and boosting employee satisfaction.

*"Since we began using the SupplyPro system, we have seen the average number of supply orders drop 60%. This frees several hours a day for the purchasing staff and administrative assistants to focus on tasks that are more productive for the company than managing office supplies."*

Steve Heron  
Team Leader Administrative Services- BFGoodrich Aerostructures

#### Results:

- **49% gross reduction** in cabinet item **consumption** – a \$181,000+ net cost savings
- **Decrease in special orders** = labor cost savings of \$120,000+
- **98%** of employees surveyed were **satisfied** with the system. A majority of users did not perceive a change in their use of office supplies.

## SupplyPro - Simplicity that Delivers

SupplyPro, Inc. is the premier provider of Point-of-Use (POU) inventory management solutions with over 4,500 installations in 39 countries. Our solutions bring proven simplification to the distribution and management of MROP, safety and tooling supplies at the work cell. Easily adaptable to customers' business environments to deliver the industry's highest return on investment. Industry-leading capability to interface to existing ERP and supply chain systems. **For more information, visit [www.supplypro.com](http://www.supplypro.com), email [info@supplypro.com](mailto:info@supplypro.com) or call 1.858.587.6502 or 1.513.671.4933 x. 107.**